

Jack H. Hwang

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CAREER OBJECTIVES

To obtain a senior-level strategic position that will allow for leadership, business and technical contributions specifically in the areas of product and services portfolio alignment with corporate strategy.

WORK EXPERIENCE (1997 to Present)

Telecom New Zealand USA – Business Futures
Technology Strategy

July 16, 2007 – Present
Senior Director, Applied Strategy

In this position, I have strategic and tactical responsibilities that include interactions across all functional areas of the company as well as with strategic 3rd parties. My core responsibility include the definition and introduction of a viable five-year mobile segment strategy for the company taking into account the existing product portfolio, internal capabilities, competitor activities, market trends, and customer needs. To fulfill the new strategy, my responsibilities also involved the research and identification of vendor-provided technologies as well as the acquisition of technologies and capabilities through partnerships and mergers. Other tactical responsibilities involved industry fora participation, partnership due diligence, business modeling, strategic negotiations with vendors and other 3rd parties, technology integration-planning and plan-execution. My major accomplishments in this position include the formulation and adoption of a comprehensive mobile market segment strategy; defining, planning, and implementing key strategic initiatives; and successfully planning and leading the organization through a global multi-party industry trial involving Austria, Australia, Belgium, the Netherlands, New Zealand, Russia, UK, and the US.

Openwave Systems Inc. – Location Product Group
Architecture/Engineering

July 11, 2005 – July 13, 2007
Acting Director and Architecture Lead

As part of the Openwave LPG Leadership Team, my responsibilities included defining LPG short- and long-range strategy, setting group goals, developing evaluation metrics and performance tracking tools, budgeting, hiring, creating processes, and aligning overall LPG resources and projects. As the Architecture Group Lead, my responsibilities included driving software, systems, and platform architectural alignment with LPG product strategy, corporate strategies, customer requirements, and industry trends and influences. My responsibilities also involved pre- and post-sale support and working directly with customers and partners to ensure LPG product interoperability in end-to-end solutions deployments for both CDMA and GSM mobile operators. I managed senior architects and principal product technologists. Because of my strong customer management skills, I was given customer relationship management responsibilities for two strategic LPG accounts. With Openwave sponsorship, I have a provisional patent related to LBS roaming.

Openwave Systems Inc. – Location Product Group
Engineering

November 3, 2003 – July 8, 2005
Senior Manager, LPG Engineering

As the LPG Development Manager, my responsibilities included defining department strategy, defining and launching continuous improvement initiatives, ensuring the timely and quality deliverable of code to Test Group, and to Openwave customers, and increasing the staff morale and satisfaction. I directly managed 12 principal- and senior-level software engineers, and one IT consultant. In this position, I was a member of the LPG Leadership Team for business unit strategy setting, the Resource Steering Committee for resource planning and allocation, and the Product Advisory Committee (a portfolio management group) that ensures product releases adhere to LPG strategy, budget, and resource constraints. My particular achievements included increased code quality, decreased development life-cycle times, improved engineering estimations, and improved employee morale.

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Openwave Systems Inc. – Location Product Group
Technology Strategy

August 1, 2002 – October 31, 2003
Principal Architect and Strategist

As a systems-level architect and a technology strategist, my responsibilities included identifying new technologies in the areas of Telecommunications, Software, Internet, Standards and Mandates, and assessing the impact of those technologies to Openwave and the Openwave product suite. I created and maintained the LPG Technology Strategy and worked closely with the Openwave CTO Group to influence the adoption of specific CDMA and GSM technologies. I was also responsible for architecting customized solutions for mobile operators based on current and near-term company and mobile operator capabilities. In this capacity, one of my achievements included defining an end-to-end CDMA-based Location Services architecture for a major Chinese mobile operator and building consensus for that architecture through interactions with executives of that mobile operator, preferred vendors, and the associated Chinese standards organizations.

SignalSoft Corporation
Systems Engineering

April 24, 2000 – July 31, 2002
Manager, Systems Engineering

SignalSoft was acquired by Openwave Systems Inc. in 2002. As a Manager of Systems Engineering, my strategic responsibilities included developing, implementing, and managing the corporate standards compliance strategy, developing intra-department requirements lifecycle processes, leading the development of the Systems Engineering communications strategy, and providing input into product vision and roadmaps. I virtually managed four principal-level and geographically diverse systems engineers. My tactical responsibilities included evaluating wireless location technologies and mobile operator requirements, assessing business benefits, and integrating select technologies into SignalSoft's suite of products while preserving existing product architecture and leveraging international standards, such as TIA/EIA-41 and GSM 29.002. I also provided technical and high-level business assessments of proprietary wireless location technologies from SignalSoft partners. My additional responsibilities included providing ongoing sales support that resulted in securing a multi-year, multi-million dollar deal with a leading US wireless operator, and being involved in the product life cycle framework and process definition, which was later adopted by Openwave.

WORK EXPERIENCE (1991 to 2000)

CAP Gemini America	Principal Consultant & Consultant Manager	1997 – 2000
CIBERNET (now MACH)	Manager of Technology and Standards	1996 – 1997
GTE TSI (now Syniverse)	Senior Business Information Analyst	1995 – 1996
GTE TSI (now Syniverse)	Senior Sales Engineer	1993 – 1995
GTE Corporation (now Verizon)	Management Associate	1991 – 1993

EDUCATION AND FOREIGN LANGUAGES

University of Colorado	Executive MBA (2-year program)	June 2005
University of California, Irvine	Applied Physics Bachelor of Science	June 1990
Tamkan University, Taiwan	Chinese Culture, Politics, Economics, and Language	June - August 1985
Mandarin Chinese (Conversational)		
French (Basic)		